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# Message from the Board Chair and the CEO

The past year has been a particularly good one for BALANCE for Blind Adults. The ability to stay strong through the pandemic has made it possible for us to emerge from this stressful time a more effective organization, one that responds to the diverse needs of our clients, and makes it possible for us to provide services in new and unique ways.

In the past 8 years, we have grown our service users by 91%! The number of individuals served was 181 in 2023-24, and we had an additional 22 people who came to groups without requesting individual lessons or support. We also brought back our in-person groups and increased the variety of options (see page 06 for more information).

Technology is today's great key to independence for all of us, including people who are blind. This year, we grew our number of AT Apprenticeships to 5, enabling more tech training to more people in great need. This is an example of how we will support our service expansion priority of more service to more people in 2024-25.

And our United Way funded Pre-employment training program graduated 27 people and trained over 40 staff in 6 community employment services. Moreover, this year we were able to create 16 self-guided video learning units for this program!

All of the above programs and services, and so much more, attracted a record amount, over \$150,000 in donations, sponsorships, and grants in 2023.

The increase in revenue has also assisted us to meet the operational requirements of our new (2022) strategic priority of remote service expansion, about which you will hear more in 2024-25! We would like to thank all of our supporters for helping to create the "Bold Future" outlined in our current strategic plan.

Onwards and Upwards!



Keith Gordon

Board Chair



Chief Executive Officer



# Vision Mission and Values

"An open world for persons who are blind or living with sight loss."

#### **Our Values**

Collaboration is the Value that underpins all we do:

Our work at BALANCE for Blind Adults is based in a collaborative approach and philosophy. We collaborate with our clients in their learning and rehabilitation; we collaborate with each other as we deliver services; we collaborate with our community partners, donors and funders, to develop programs and services that are grounded in our 5 Core Values:





BALANCE provides customized training and support to facilitate optimal independence and community engagement for persons who are blind or living with sight loss and who often have complex needs.



## **Impact**

New Intakes
49

**Total Client Visits** 

1503

Group
Participants
69

Unique Individuals Served

174

**Group Sessions** 

195





# Assistive Technology Apprenticeship Program

Launched in late 2020, the (AT) Apprenticeship Program is designed to enhance technology skills and provide a paid employment experience for individuals with visual disabilities, while increasing the variety of teachers to meet the diverse needs of our adult learners. By March of 2024, the program had 5 apprentices and 4 graduates. This initiative has significantly improved job prospects for people with visual disabilities. In addition to developing technical skills, the ATAP helps apprentices build their own and the client's confidence with using a variety of different technologies.

We extend our gratitude to our sponsors: HumanWare, CIBC Foundation, and Industrial Alliance Financial, for their invaluable support in making this program possible.









## **Pre-employment Program (PEP)**

Blind and partially sighted job seekers face unique challenges in their search for meaningful employment. That's why BALANCE, with funding support from the United Way of Greater Toronto, launched an innovative Pre-employment Program (PEP) in 2023. Designed to build the capacity and workplace confidence of adults with visual disabilities, we are so proud of the graduates who have moved through the program this past year. With our PEP workshop being offered via Zoom, we are now looking to expand the initiative and serve jobseekers beyond the City of Toronto. As a part of our inclusivity and accessibility efforts, we also provided five employment agencies with inclusivity training and provided advocacy with six organizations. The Pre-employment Program is truly an innovative initiative working that is changing lives!

"I'm excited. It's the first time in [years] I'll be getting a real paycheque - and it feels good". Summer 2023 PEP graduate

#### Tom Dekker Assistive Technology Achievement Awards

We are honored to announce this year's recipients of the Tom Dekker Assistive Technology (AT) Award. This award recognizes BALANCE AT participants who show strong motivation, dedication, and determination in using assistive technology. Selected by the entire AT team, including our dedicated apprentices, this year's recipients were:

**Candise Arima**, who is partially sighted and has shown remarkable determination learning to use tools like Zoom magnification, Speak on touch, Hover text, Read aloud, and Be My Eyes.

**Saba Webb,** who is blind and has embraced AT, learning to use Windows 11 with the NVDA screen reader after being introduced to the iPhone. Her determination is outstanding.



## **Groups and Events**

In 2023-24, we successfully organized 14 in-person and online groups, courses, and workshops. This year, BALANCE has provided opportunities to participate in-person or online group wellness activities such as Strength and Stability, Think outside the Ring – Boxing workshop, Evening Stress and Resilience Management and our Sharing Space Support Group. Another key goal of BALANCE is to deliver high-quality services in alignment with our one-to-one programs, aimed at enhancing clients' skills. This commitment is evident through workshops like Introduction to Spoken Word, and the Musical Theatre Movement Workshop.

Thank you to our partners in providing these groups: Vibe Arts, Toronto News Girls – Savoy Howe, Davenport-Perth Community Neighborhood Centre and BALANCE Counsellors. We would also like to recognize 4 Villages and West Neighborhood House for providing a safe and inclusive space to facilitate these workshops.



## Canadian National Exhibition Goose Up

"BoB the Goose gains more independence as he gets his white cane to get to the Ex"

The Canadian National Exhibition 2023 paid tribute to a Toronto icon: the Canada Goose. Eight GTA organizations for individuals with diverse abilities creatively transformed the white 6-ft tall fiberglass goose structure, into magnificent pieces of art. BALANCE was thrilled to be chosen to partake in this incredible project again in the summer of 2023.

BoB (stands for Because of BALANCE) is a 6 foot purple, grey and white goose who wears glasses and uses a white cane for enhanced independence. In addition, BoB carries his tablet everywhere because his Assistive Tech lessons have helped him learn how to use it to access information about his flock's activities and whereabouts. BoB always wears his glasses and wears his heart (the BALANCE "B" heart of course) on his sleeve, for all to see how much he loves the services we provide.

If you know someone like BoB who is living with sight loss and wanting to build more independence or get out into the community, have them contact BALANCE for Blind Adults. Just tell them BoB sent you!





## **BALANCE INFO Fair**



After over four years, the BALANCE Community Info Fair made its much-anticipated return, providing a unique in-person opportunity in a wonderful new space for individuals with visual disabilities to connect with each other, product vendors, and service providers. Held on September 29, 2023, at the Toronto Public Library - North York, the event was a significant success.



Twenty-nine exhibitors showcased a diverse range of products and services designed to support individuals with visual disabilities. The fair attracted 70 attendees, fostering a dynamic and interactive environment. In addition, 6 special talks were conducted, providing valuable insights and information on various topics pertinent to the community. Our Fair Sponsor, Accessible Media Inc. (AMI), broadcasted live from the event, interviewing a selection of exhibitors; this significantly increased engagement and visibility.



The return of the Info Fair was indeed a resounding success. It created a unique platform for networking and resource-sharing among individuals with visual disabilities. The positive turnout and enthusiastic participation underscore the importance of such events in our community. We look forward to future events to continue to build on this success.

## **Low Vision Speaker Series**

Our first annual Low Vision Speaker Series presented by Eye Recommend was a huge success. With over 170 optometrists and low vision specialists in attendance at our no-cost, three-part virtual event, taking place in April and May, we knew this would become an important event for BALANCE. Along with our sponsors, we were pleased to invite Dr. Keith Gordon, Dr. Ana Juricic, and Dr. Tammy LaBreche as speakers, discussing Charles Bonnet Syndrome, wearable digital technology, and driving with bioptics.

Each talk was well attended and 95% of optometrists and other low vision professionals in attendance stated they had not heard of BALANCE before. Thus, goal achieved-we raised so much awareness! In addition to awareness, this important new event series raised a total of \$13,100 to support our programs and services.

Connecting with vision care professionals is a key to unlocking the door to our supports for optometry patients with visual disabilities. Please look out for the Low Vision Speaker Series coming with new topics and new speakers annually in May!



## **Living Blind Podcast**



# Because of BALANCE Campaign 2023

Our 5th annual Because of BALANCE campaign was another resounding success! Together, 33 clients, volunteers, staff, and board members shared their stories of how BALANCE has changed their lives. And together we collectively raised \$40,000 to support BALANCE's incredible programs and services. We remain grateful to our anonymous matching donor who matched EVERY single donation this year! We hope you'll join us again.

# Volunteers Make a Difference!



BALANCE for Blind Adults is fortunate to have a strong team of volunteers who provide service on a regular basis to our organization. This past fiscal year, we had 16 dedicated volunteers assist in a range of roles. To celebrate our volunteers who selflessly provide support to BALANCE for Blind Adults, we are introducing our first ever Volunteer of the Year award for outstanding service and contributions to our organization. The first recipient of this award is Debbie Byrane! Debbie has played an important part in delivering services to our clients in a variety of ways, including actively participating in our Because of BALANCE Campaign each fall, and, assisting our clients at the weekly musical movement program. In addition, she has shown commitment and creativity with her annual knitting fundraiser project. Thank you for all that you have done for our clients through these many ways of volunteering your time and creativity to our organization! This award is so very well deserved. Congratulations Debbie.

## **Funding Partners**

#### **Grants:**

The George Lunan Foundation EKATA Foundation iA Financial

EnAbling Change Program - Ministry for Seniors and Accessibility

United Way Greater Toronto

CIBC Foundation

YPI - Youth and Philanthropy Initiative
<u>LiUNA Local 183</u>

**Toronto Foundation** 

### **Corporate:**





abbvie

**eSight** 







Optelec

## **Community Partners**

# Thank you to all of our 2023 - 2024 community partners.

4 Villages Community Health Centre

**ABC Life Literacy** 

Access Employment

Accessible Media

**AFBC** 

Bachelor of Social Work Program

#### Brands for Canada\*

**CCB** National

**CCB Toronto Visionaries** 

Centre for Independent Living Toronto

CILT

City of Toronto

CNIB- Come to Work Program

Common Boots Theatre

CommunitiCare Health

**Community Workers** 

COSTI

## **CultureLink Settlement and Community Services\***

Davenport-Perth CHC

Fighting Blindness Canada (FBC)

George Brown College Department of

Accesible Learning Services

Humber College department of Social &

Community Services

Jumpstart refugee Access Employment\*
March of Dimes, Skilling Up\*

SD Free Self Defense-Chris James\*

St. Stephen's Community House Storefront Humber

Toronto Metropolitan University,

**Toronto New Girls\*** 

Toronto Public Health

University of Toronto, Blueprint Career Services\*

University of Toronto, Department of Computer Science\*

University of Toronto, Occupational

Therapy

University of Toronto, School of

**Continuing Studies** 

Vibe Arts

Vision Loss Rehabilitation Ontario

Volunteer Toronto

West Neighbourhood House

West Toronto Ontario Health Team

Woodgreen Housing Help Centre

York U Accessibility Office W Ross MacDonald\*

# Thanks to: Staff

Dr. Deborah Gold Executive Director

Doug Poirier Assistive Technology Lead

Ronashelle Coro Office and Communications Coordinator

Bill Phung Certified Orientation and Mobility/ Data Specialist

Cristina Lopes Program Coordinator and Community

Engagement Services Specialist

Christina Peruzzi Pre-Employment Program Coordinator Olivia Pietrzyk Adaptive Daily Living Skills Instructor Kiana Raeesdana Orientation and Mobility Instructor Windy Ho-Li Assistive Technology Instructor Meredith Poirier Summer Youth Office Assistant



## **Staff Continued**

#### **Contractors:**

Naomi Hazlett Podcast Host
Jeffrey Rainey Podcast Producer
Lisa Derencinovic Counsellor
Melanie Marsden Counsellor
Anita Laurnitus Volunteer Coordinator

#### **Students:**

**Sujin Lee Nursing** *Placement Student* 

Marketing and Fundraising:
Beverley Murray Grant Writer
Deanna Carruthers Development Officer
Amanda Race Grant Writer
Sandy Feldman Website Developer
Margrett Weldon Client Satisfaction Surveyor

#### **AT Apprentices:**

Diana Horani Kim Harbroe Laurisa White Victoria Hernandez Joseph Sidarose Jay Risman

### **Board of Directors**



Keith Gordon Board Chair Robin Dafoe Vice-Chair Michelle McQuigge Past Chair Marcus M. Song *Treasurer* Virginia Duff Secretary Jeevan Bains Board Member Alex Bulmer Board Member Martin Courcelles Board Member Gillian Davis Board Member Ana Juricic Board Member Jue Li *Board Member* Lizna Husnani-Puchta Board Member Stephen Ricci *Board Member* Bob Stark *Board Member* Meenakshi Venkatesan *Board Member* Wayne Yeung *Board Member* 

# Condensed Financial Statement

#### **BALANCE FOR BLIND ADULTS**

Summary Balance Sheet		
March 31	2024	2023
ASSETS		
Current assets Cash Investments Accounts receivable and prepaid expenses	50,556 511,609 19,920	14,663 475,880 14,323
Capital assets	582,085	504,866 5,314
	582,085	510,180
LIABILITIES		
Current liabilities Accounts payable and accrued liabilities Due to Ontario Health Deferred revenue	72,836 61,120 76,663	36,613 61,120 47,005
Deferred capital contribution	210,619	144,738 5,314
	210,619	150,052
NET ASSETS		
General fund Colin Haines fund	356,319 15,147	345,281 14,847
	371,466	360,128
	582,085	510,180

The accompanying note is an integral part of these summary financial statements

# Condensed Financial Statement

#### **BALANCE FOR BLIND ADULTS**

#### Summary Statement of Revenues and Expenses

Year ended March 31	2024	2023
Revenues	-	
Ministry of Health program funding	574.852	547,478
Donations and fundraising	77,584	93,279
Investment and sundry income	21,574	6,180
Other grants/projects	144,128	59,360
	818,138	706,297
Expenses		
Salaries and employee benefits	484,003	426,519
Occupancy	28,994	46,162
Professional fees	75,846	76,795
General and operating	28,378	23,220
Communication	29,621	25,650
Training centre and other funded expenses	2,519	6,472
Fundraising	-	489
Other grants/projects	147,224	58,922
Other expenses	10,215	22,701
	806,800	686,930
Excess of revenues over expenses for the year	11,338	19,367

The accompanying note is an integral part of these summary financial statements

#### "Our heartfelt thanks to our 2023-2024 donors"

Adam Growe

Adela Mall

Agathaa Garcia-Wright

Akeem Sulaimon

Allan Lacap

Amanda Yao

Amelia Ortiz

Ana Juricic

Anar Samji

Andrew and Dani Salomon

Angela Galli

Anita Laurnitus

Anna Gold

Anna Kan

Anna Rago

Anna Zyblock

Anne Fair

Anne Musgrave

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Ari Goldkind

**Audrey Vermeer** 

Barbara Bulmer

Beryl Grant-Duffus

Betty Gindi

Beverley Murray

**Bob Biggs** 

Carolyn James Horton

Carolyn Stark

Cassandra Brown

Catherine Tardif

Chester Lee

Christina Peruzzi

Clarence Baker

Collin Jarvis

Daliah Chapnik

Daniella Levy-Pinto

David Bryane

David Cohen

David Gotlib

#### "Our heartfelt thanks to our 2023-2024 donors"

Deanna Carruthers

Deanna Choi

Debbie Bryane

Debra Horsfield

Deepshikha Guleria

Diane Juzkow

Dina McCaw

Donnabelle Dihan

Dorothy de Val

Doug Poirier

Doyin Obiki

Edith Ho

Elaine Tamura

**Eleanor Ballett** 

Eleanor Lobo-Lee

Elisa Cardilli

Ellen Yamasaki

Enemona Itodo

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Euselda Altamirano

Firoz Kara

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Glendon Singleton-Wood

**Graham Brown** 

Harsimran Rattan

Harvinder and Seema Puri

Heather Harrison

Heino Nielsen

Howard Gotlib

Ian Bryane

Ilya K.

Isaac Berman

Ivan Cheuk

Ivan Tom

Jagjit Singh

James Brazill

#### "Our heartfelt thanks to our 2023-2024 donors"

James Riley Janet Sweatman Janine Mckeown Jann Migel Asilo Jeannine Allot Jeevan Bains Jeffrey Rainey Jennifer Abbott Jennifer Wentworth Jeremy Gibbens Jessica Thompson Jessica Vorstermans Jill Rich Joel Gold John and Barbara Gambles John McCleary John Tomasino Joseph Hanna Julia Foster

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Keith Gordon Kerstin Lueck Kristin Chong Larissa Gonsalves Laurie Brager Leeann Thompson Lesley Inglis Lisa Hamather Lorne Berman Maddie Bennett Madhuri Rajani Madiha Master Magdalene Li Manan Pandit Margaret Keenan Margaret Nott Margaret Williams Maria Buzdon Maricel Malimban Mark Stubbings

#### "Our heartfelt thanks to our 2023-2024 donors"

Marrianne Bridge

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Matthew Silver

Melanie Archambault

Michael Shiu

Michelle Chong

Michelle Grasso

Micky Fraterman-Oostra

Mihika Kelkar

Mireille El Mounzer

Mireille Moun

Murli Iyer

Nancy Slater

Naomi King

Nick Svab

Olamiposi Olawole

Olohigbe Iruobe

Oluwabukola Agbede

Onyi Okenu

Pamela Isaak

Paul Grossman

Peter Hanna

Poonam Gawri

Puneet Kaur

Quan Gan

Rachel Berman

Rahul Kaul

Richard Choi

Rita Taricani

Robert Hall

Roberta Clough

Robin Dafoe

Rocchina Morra

Rolando Sy

Rustom Satchu

Ryle Gonsalves

Saidat Lawal

Sam Bucovetsky

Sandhya Anugopal

#### "Our heartfelt thanks to our 2023-2024 donors"

Sandra Gold

Sandy Feldman

Sandy Lee

Seye Ologunja

Shirley O'Donnell

Simran Kaur

Sisi L.

Steve Pinto

Sue Traynor

Susan Bedford

Susan Eason

Teresa Horner-Quiroz

Theodore Greenberg

Tiffany Antosz

Vanessa Bourget

Viktoria Khan

Wendy Hymes

William Fearn

William Stark

Zaid Rawni

Zehra Seyhun
Plus many anonymous
donors!



### Connect with us!



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